

# **Ethernet Pricing Tool V2.0**

## **What the V2.0 Pricing Tool offers**

Pricing for our services is provided upon application. In order to meet your pricing requests we have created an online Ethernet pricing tool. All pricing can therefore be automatically and instantly generated for you. The tool will chose the nearest (and therefore most cost effective) Gamma data centre to connect to and will provide you with a quote on-screen which you can also download.

The tool will provide you with prices, broken down by different contractual terms.

It will allow you to save the prices returned and allocate a unique reference which you can use to create an order with.

## **Extra Considerations when using the V2.0 pricing tool**

The pricing tool is designed to make obtaining prices for Converged Ethernet Services as quick as possible.

However there are extra considerations to take when using the tool and reviewing the results.

The tool should not be used when:-

- Your customer is in a Data Centre
- You wish to specify which Gamma data centre to connect to
- You require more than 1000Mbps

- You require bandwidth to accommodate 1000+ SIP cha
- You wish to make a change to an existing service

## **Bespoke requirements**

Should you have requirements which fulfil this criteria, please email [quote@gamma.co.uk](mailto:quote@gamma.co.uk). Responses to these enquiries are 48 hours.

With the pricing tool results, the following should also be considered:

Prices returned are valid for 30 days only

For FTTC and EFM Services, accuracy of pricing and availability is increased by specifying a CLI. A postcode can cover a large geographic area and is therefore less reliable.

If you wish to order FTTC access of xDSL backup, a CLI must be specified.

xDSL backup is not available for primary access bandwidth which exceeds 100Mbps.

If ordering 4G Fast Start or 4G Back-up other back-up options are not compatible

The price isn't saved unless you complete the quoting process

A returned price isn't a guarantee of availability or a commitment to deliver service

## **How you get access to the V2.0 pricing tool**

Access to the pricing tool is managed on a per application basis and if you fulfil the correct credit requirements.

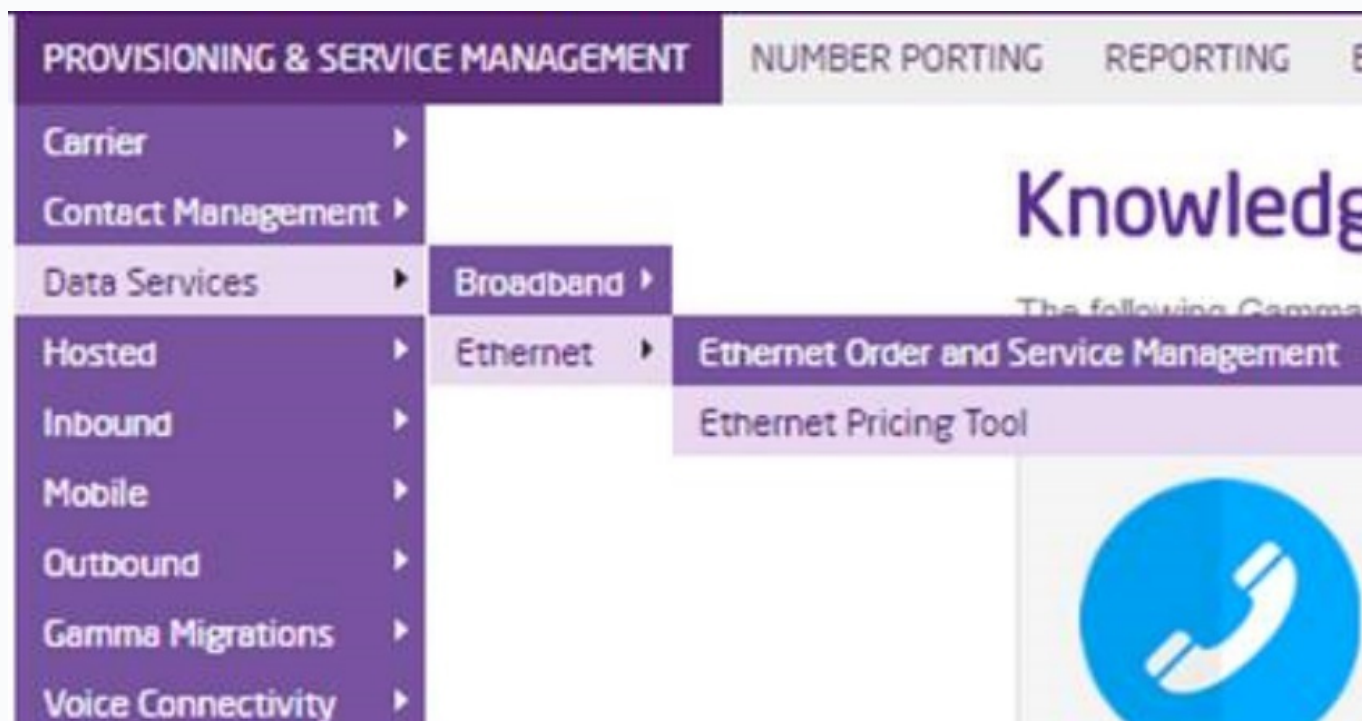
To obtain access, please contact your Business Development Manager or the Internal Account Management Team

## Using the Ethernet Pricing Tool V2.0

To use the pricing tool effectively, there are a number of key steps you need to run through. To create a quote by which you can order from, it is important all of these steps are completed.

### Step 1

Log into the Gamma Portal and go to Provisioning and Service Management, Data Services, Ethernet and select Ethernet Pricing Tool.



### Step 2

The terms and conditions of Ethernet are included in the “Important Notes” section at the top of the page.

Use the “Help” buttons which contains information on what each panel means.

### Ethernet Pricing Tool

**Important Notes**

Ethernet Quotes provided by this tool are for [Gamma Ethernet services](#) and are regulated by the [Ethernet Services Terms and Conditions](#).  
The pricing tool guide is available from [here](#).

**Please note:**

- The New Ethernet Quote tool is for Ethernet pricing only. Details about SIP/Horizon services that will use the Ethernet connectivity are requested for the purpose of calculating the required Ethernet bandwidth and to select the most suitable CPE.
- The quotations provided by the tool are indicative only and are not binding.
- The pricing given is valid at the point of quote, but it can only be confirmed at the point of order with the tail provider.
- Additional charges may be applied, following the site survey.
- All prices are quoted are exclusive of VAT and internal cabling costs.
- Prices are valid for 30 days only.
- For FTTC Ethernet bearer quotes, you must provide the CLI in order to get an accurate quote.
- EFM quotes are generated by postcode only. Pricing is indicative and the actual number of EFM pairs required may depend upon site distance from the exchange. This can only be confirmed at the point of order with the tail provider.

**If you require one of the following quotes, then please email [quote@gamma.co.uk](mailto:quote@gamma.co.uk):**

- A quote from a data centre
- A quote for a total Internet Access plus Voice bandwidth of more than 300Mbps
- A quote for more than 1000 SIP channels or Horizon peak concurrent calls
- A quote for a resilient Ethernet service (other than Broadband Backup failover up to 100Mbps total bandwidth) for e.g. 100Mb with 100Mb failover or 100Mb with EFM failover.
- A quote about ceasing an existing circuit and ordering a new one e.g. bearer changes from FTTC Ethernet to Fibre.
- A regrade quote for an EFM circuit
- A regrade quote for a change of Ethernet product e.g. "SIP Over Ethernet" to "Converged SIP and Internet Access"
- A regrade quote for a resilient Ethernet service (other than Broadband Backup failover up to 100Mbps total bandwidth and up to 60 voice channels) e.g. 30Mb Ethernet Primary with Broadband Backup failover
- A regrade quote for changes that result in the cease of the Broadband Backup service
- Any of the Regrade Quotes that the Pricing Tool does not support

Manual quotes will be turned around in 48 hours.

### Step 3

Select the “create a new quote” button to start your Ethernet quote.

## Create Ethernet Quote

→ Create New Quotes [Help](#)

→ Create New Quotes Version 2 [Help](#)

→ Create Regrade / Renewal Quotes [Help](#)

→ Create Point to Point Quote [Help](#)

## Step 4

Enter the site postcode and CLI in Site Details.

Searching the site address is done by clicking on the lens next to the postcode and either selecting one of the returned addresses or by selecting 'My address is not listed here' and then they can manually enter it.

**Site Details** Help

Site Postcode: \*

Site Address: \*

Building Number: \*

Building Name: \*

Site Subpremises: \*

Site Street: \*

Site Town: \*

Site County:

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Primary Circuit CLI:

Backup Circuit CLI:

## Step 5

At this point, the user would be asked to enter information regarding the product they want. You will also be able to enter a reference (please note, this is not mandatory), however this reference can be used later on to help identify any specific quotes you may have saved. The products that the user will have to select from are:

- Internet Access (Wires Only)
- Internet Access (Managed)
- Gamma SIP (Voice Only)

- Gamma SIP (Converged)
- Horizon (Voice Only)
- Horizon (Converged)

Depending on which product the user has selected, they will also have to provide more information which will help determine the standard of Ethernet circuit in order to meet their needs. Please see the table below which shows the information that will be needed.

Description	Options	Limitations
Service Type	Managed / Wires Only	Both options are available only for Internet Access. All other products are Managed.
Bandwidth	1Mbps - 1000Mbps	None
Channels*	User specified	SIP Trunking or Converged SIP Trunking only
Codec*	G711/G729	Voice Access Only
Seats*	User specified	Horizon or Converged Horizon only
Peak Concurrent Calls*	User specified	Horizon or Converged Horizon only

Please also be aware, by using the "Add CES quote option" button you can create a series of quotes, then once you click the "Get Quotes" button you will be presented with prices for each variant of quote that you have assembled.

## Step 6

Once you click on 'Get Quotes', you will be presented with a list of quotes, the default view for these quotes will be a contract term of 3 years, however there will be quotes for multiple bearers where applicable. The quotes page also gives you the option to filter depending on the bearer or contract term you would like, please see the screenshots below, which show you how to do this:

**Filter** [Help](#)

Contract Term: 3 Year

Bearer: All

At this point in your quote you will also be able to select the resiliency that you require from your Ethernet circuit, you will be presented with the following options:

- None
- ADSL 2+
- AnnexM
- FTTC 40/10
- FTTC 80/20

## Quote Option 1 Details (M17 1BR | Horizon (Converged) | 100 Mbps)

Bearer	Contract Term	Supplier	Backup	Gamma Ref	Lead Time	Bandwidth	Circuit Install
100Mb Fibre	3 Year	BT Wholesale	None	CAE2489087	60 Days	100 Mbit/s	-
100Mb Fibre	3 Year	Virgin Media	None	CAE2489082	80 Days	100 Mbit/s	-
100Mb Fibre	3 Year	TalkTalk Business	None	CAE2489090	60 Days	100 Mbit/s	-
100Mb Fibre	3 Year	Gamma	None - Unavailable	Gamma Access is unavailable at this location.			
1Gb Fibre	3 Year	BT Wholesale	None	CAE2489095	80 Days	100 Mbit/s	-
1Gb Fibre	3 Year	Virgin Media	None	CAE2489099	90 Days	100 Mbit/s	-
1Gb Fibre	3 Year	TalkTalk Business	None	CAE2489094	80 Days	100 Mbit/s	-
1Gb Fibre	3 Year	Gamma	None - Unavailable	Gamma Access is unavailable at this location.			

For more information around Gamma's resiliency offering, please refer to the Ethernet service description, which you can find on the Gamma Academy.

At this point, if you wish too, you will be able to order your Ethernet quote by using the actions drop down and selecting order. If you do this, you will then be taken into the ordering journey (for more information please see page 56 of this document).

If at this point you need to leave the journey, any quotes processed will be saved for later retrieval; in order to retrieve your quotes please see the following steps highlighted in this section.

### Step 7

From the portal select the following to get to this screen; Provisioning and Service Management > Data Services > Ethernet > Ethernet Pricing Tool > Search Quotes.

## Review Saved Quote

[Help](#)

Please remember that:

- All Data Centre, Resilient Ethernet (diversely routed fibres) and any bespoke Ethernet orders or Ethernet orders for circuits carrying Resilient SIP build, IPHC or a non-standard SIP build can only be submitted via CRF (please email your CAE reference to [iporders@gamma.co.uk](mailto:iporders@gamma.co.uk)).
- Extras like Onsite Router Installation and chargeable additional IP Addresses are NOT included in the quote. Confirmation of these charges will be presented to you during the order process.

You can download your quotes by selecting individual quotes and clicking 'Download Selected'

[Download Selected](#)[View Selected](#)

Showing 1 to 2 of 2

Gamma Ref	Quote Date	Raised By	Product	Term (Months)	Site	Service Type	Bearer	Tail Provider	Total Bandwidth (Mbps)	Backup Product	Total Install Charge	Total Monthly Charge	Action
CAE1135222	01/12/2015 09:40:46	pimbalzano	Internet Access	60	RG45 6AJ	Managed Service	100Mb Fibre	BT Wholesale	4.0	N/A	£0	£297	Actions
CAE1135213	01/12/2015 09:40:46	pimbalzano	Internet Access	60	RG45 6AJ	Managed Service	100Mb Fibre	BT Wholesale	4.0	Broadband - ADSL2+	£41	£321	Actions

[Back to quote page](#)

## Step 8

The user can then view the quote details or create an order.

Certain quotes cannot be used to submit an order online. In such cases the “!” symbol next to the Order word will indicate such limitation. A quote which includes Broadband Backup which was calculated using the Site Address instead of the Broadband Backup CLI is an example of such a case.

## Order from Quote

### Review Saved Quote

[Help](#)

Please remember that:

- All Data Centre, Resilient Ethernet (diversely routed fibres) and any bespoke Ethernet orders or Ethernet orders for circuits carrying Resilient SIP build, IPHC or a non-standard SIP build can only be submitted via CRF (please email your CAE reference to [iporders@gamma.co.uk](mailto:iporders@gamma.co.uk)).
- Extras like Onsite Router Installation and chargeable additional IP Addresses are NOT included in the quote. Confirmation of these charges will be presented to you during the order process.

You can download your quotes by selecting individual quotes and clicking 'Download Selected'

[Download Selected](#)[View Selected](#)

Showing 1 to 2 of 2

Gamma Ref	Quote Date	Raised By	Product	Term (Months)	Site	Service Type	Bearer	Tail Provider	Total Bandwidth (Mbps)	Backup Product	Total Install Charge	Total Monthly Charge	Action
CAE1135222	01/12/2015 09:40:46	pimbalzano	Internet Access	60	RG45 6AJ	Managed Service	100Mb Fibre	BT Wholesale	4.0	N/A	£0	£297	Actions
CAE1135213	01/12/2015 09:40:46	pimbalzano	Internet Access	60	RG45 6AJ	Managed Service	100Mb Fibre	BT Wholesale	4.0	Broadband - ADSL2+	£41	£321	View Order

[Back to quote page](#)

Cannot order from quote (for example, the quote includes Broadband back up generated using the address instead of the Broadband back up CLI)

# Review Saved Quote

Help

Please remember that:

- All Data Centre, Resilient Ethernet (diversely routed fibres) and any bespoke Ethernet orders or Ethernet orders for circuits carrying Resilient SIP build, IPHC or a non-standard SIP build can only be submitted via CRF (please email your CAE reference to [iporders@gamma.co.uk](mailto:iporders@gamma.co.uk)).
- Extras like Onsite Router Installation and chargeable additional IP Addresses are NOT included in the quote. Confirmation of these charges will be presented to you during the order process.

You can download your quotes by selecting individual quotes and clicking 'Download Selected'.

Download Selected

View Selected

Showing 1 to 2 of 2

Gamma Ref	Quote Date	Raised By	Product	Term (Months)	Site	Service Type	Bearer	Tail Provider	Total Bandwidth (Mbps)	Backup Product	Total Install Charge	Total Monthly Charge	Action
CAE1135222	01/12/2015 09:40:46	pimbalzano	Internet Access	60	RG45 6AJ	Managed Service	100Mb Fibre	BT Wholesale	4.0	N/A	£0	£297	Actions
CAE1135213	01/12/2015 09:40:46	pimbalzano	Internet Access	60	RG45 6AJ	Managed Service	100Mb Fibre	BT Wholesale	4.0	Broadband - ADSL2+	£41	£321	Actions

Back to quote page

View

Order

## Step 9

When the user clicks 'View', a popup window displays the quote details

MANAGEMENT NUMBER PORTING REPORTING BILLING HELP & SUPPORT ADMIN INTERNAL

### Quote details for Gamma Ref: CAE1135222

Gamma Ref:	CAE1135222	Reseller Ref:	test	Date Created:	01/12/2015 09:40:46		
Service Type:	Managed Service	Product:	Internet Access	Created By:	pimbalzano		
CPE:	Cisco 1921	Codec:	N/A	Channels:	N/A	Subscribers:	N/A
Term:	60	Bearer:	FIBRE	CLI:	Not Provided	Tail Provider:	BT Wholesale
Site:	10 Shepherd's Way Crowthorne, RG45 6AJ						
Total Bandwidth:	4.0	Voice Bandwidth:	0.0				
Backup Product:	N/A	CLI:	N/A	Checked Using:	N/A		
Circuit Install Charge	£0	Backup Install Charge:	N/A	Total Install Charge:	£0		
Monthly Circuit Rental:	£297	Monthly Backup Rental:	N/A	Total Monthly Charge:	£297		

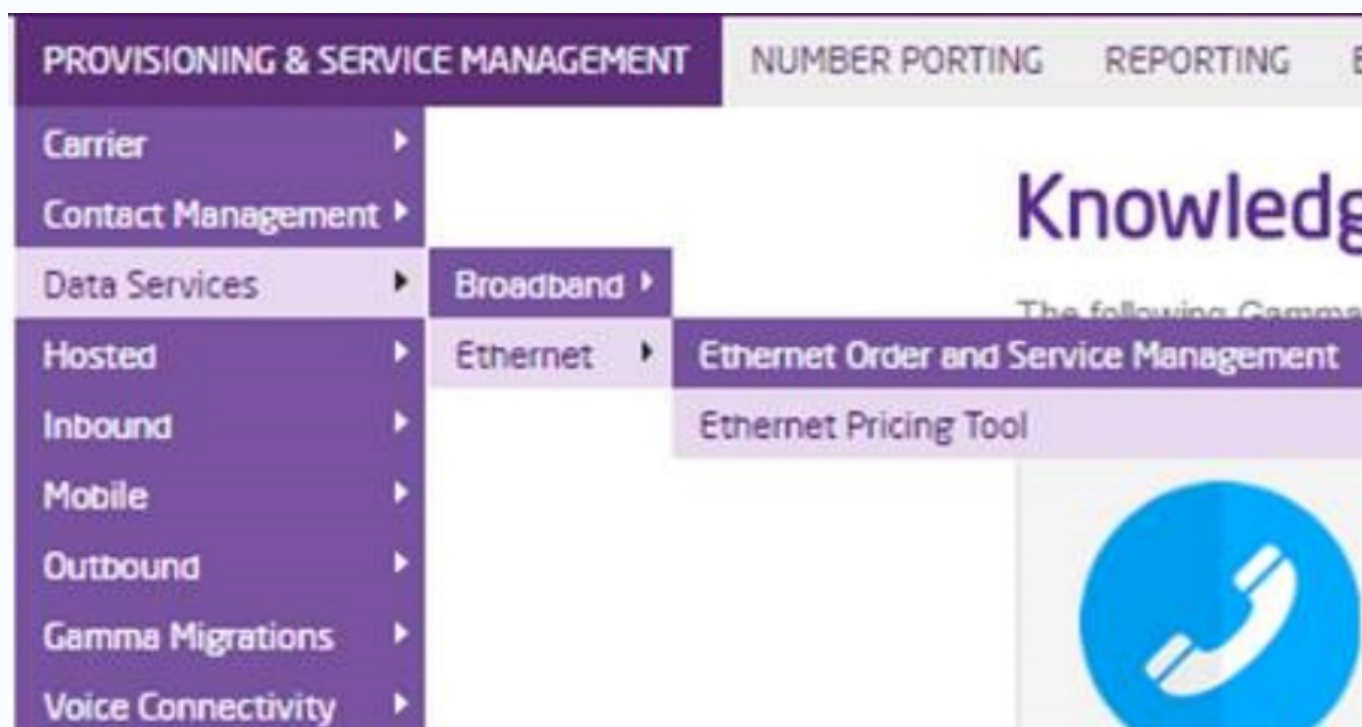
Please ensure you are aware of the Gamma SLA applicable to different Tail Providers, [click here for details](#).

Close

# Retrieve a Saved Quote

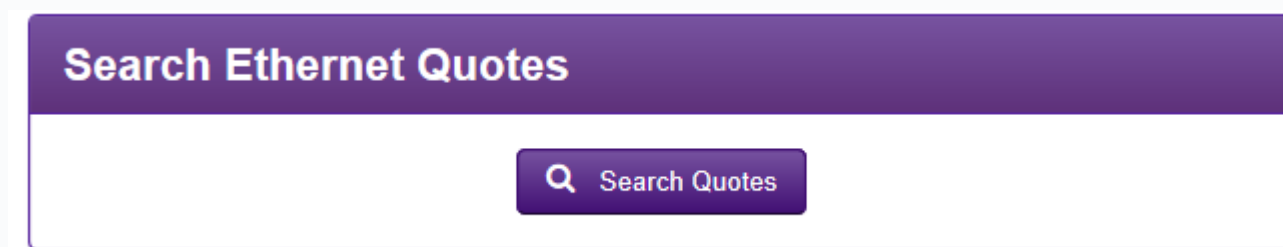
## Step 1

Log into the Gamma Portal Provisioning and Service Management > Data Services > Ethernet > Ethernet Pricing Tool



## Step 2

Click "Search Quote"



## Step 3

You can search for a new search or regrade an existing service quotes. Once the correct account is selected, select the quote type and any other filter you require and click search.

Multiple quotes can be selected. Once selected the actions box has the options of 'View' to view the quote details or 'Order' to start the order process. There is also the option to download the quotes and the downloaded report format has not changed.

### New circuit search results

## Search Ethernet Quotes Help

i Enter your search criteria to find your quotes

Account:  ✓

Quote Type:

Gamma Ref:  Postcode:

Reseller Ref:  CLL:

From Date:  To Date:

Records Per Page:  Max results returned:

Reset
Search

Download Selected
View Selected
Showing 1 to 5 of 100

Gamma Ref	Quote Date	Raised By	Product	Term (Months)	Site	Service Type	Bearer	Tail Provider	Total Bandwidth (Mbps)	Backup Product	Total Install Charge	Total Monthly Charge	Action
<input type="checkbox"/> CAE1135222	01/12/2015 09:40:46	pimbalzano	Internet Access	60	RG45 6AJ	Managed Service	100Mb Fibre	BT Wholesale	4.0	N/A	£0	£297	<span style="background-color: #007bff; color: white; padding: 2px 5px;">Actions</span>
<input type="checkbox"/> CAE1135213	01/12/2015 09:40:46	pimbalzano	Internet Access	60	RG45 6AJ	Managed Service	100Mb Fibre	BT Wholesale	4.0	Broadband -ADSL2+	£41	£321	<span style="background-color: #007bff; color: white; padding: 2px 5px;">View</span> <span style="background-color: #007bff; color: white; padding: 2px 5px;">Order</span>
<input type="checkbox"/> CAE1135168	01/12/2015 09:35:25	pimbalzano	Internet Access	60	RG45 6AJ	Managed Service	100Mb Fibre	BT Wholesale	4.0	Broadband -ADSL2+	£41	£321	<span style="background-color: #007bff; color: white; padding: 2px 5px;">Actions</span>
<input type="checkbox"/> CAE1135167	01/12/2015 09:35:25	pimbalzano	Internet Access	36	RG45 6AJ	Managed Service	100Mb Fibre	BT Wholesale	4.0	Broadband -ADSL2+	£41	£328	<span style="background-color: #007bff; color: white; padding: 2px 5px;">Actions</span>
<input type="checkbox"/> CAE1135166	01/12/2015 09:35:25	pimbalzano	Internet Access	12	RG45 6AJ	Managed Service	100Mb Fibre	BT Wholesale	4.0	Broadband -ADSL2+	£2,277	£336	<span style="background-color: #007bff; color: white; padding: 2px 5px;">Actions</span>

Previous Page <
1
2 3 4 5 6 7 8 9 10
> Next Page

### Regrade circuit search results

# Search Ethernet Quotes

Help

Enter your search criteria to find your quotes

Account: XXXX - Gamma Test 1 - 44000169 ✓

Quote Type: Regrade Circuit Quote

Gamma Ref:

Reseller Ref:

From Date:

Records Per Page: 5

Circuit Gamma Ref:

Postcode:

CLL:

To Date:

Max results returned: 100

Reset Search

Download Selected View Selected

Showing 1 to 1 of 1

Gamma Ref	Quote Date	Raised By	Product	Circuit to Regrade	Site	Service Type	Bearer	Tail Provider	Total Bandwidth (Mbps)	Backup Product	Total One-off Charge	Total Monthly Charge	Action
RAE1135307	01/12/2015 09:59:18	pimbatzano	Converged Horizon & Internet Access	CES00001284-01	EC3A SAW	Managed Service	100Mb Fibre	BT Wholesale	90.0	N/A	£295	£460	Actions View How to Order

## Step 4

If the user selects 'View' the quote details will appear in a pop up window.

If multiple quotes are selected there will be an arrow on the page for them to scroll down to see all quotes

In some cases a pop up window will appear asking the user to acknowledge some specific information and to confirm they want to go ahead and place the order

View multiple new circuit quotes

## View Selected Quote Details

[← Return to Ethernet Quote Management](#)

Gamma Ref	CAE1135222	CAE1135213	CAE1135168	CAE1135167	CAE1135166
Service Type	Managed Service	Managed Service	Managed Service	Managed Service	Managed Service
Created by	test	test	test	test	test
Product	Internet Access	Internet Access	Internet Access	Internet Access	Internet Access
Date Created	01/12/2015 09:40:46	01/12/2015 09:40:46	01/12/2015 09:35:25	01/12/2015 09:35:25	01/12/2015 09:35:25
Requested by	pimbalzano	pimbalzano	pimbalzano	pimbalzano	pimbalzano
Router	Cisco 1921	Cisco 897VA	Cisco 897VA	Cisco 897VA	Cisco 897VA
Term	60	60	60	36	12
Bearer	100Mb Fibre	100Mb Fibre	100Mb Fibre	100Mb Fibre	100Mb Fibre
Codec					
Site	10 Shepherds Way Crowthorne, RG45 6AJ	10 Shepherds Way Crowthorne, RG45 6AJ	10 Shepherds Way Crowthorne, RG45 6AJ	10 Shepherds Way Crowthorne, RG45 6AJ	10 Shepherds Way Crowthorne, RG45 6AJ
Channels	0	0	0	0	0
CLI					
Subscribers	0	0	0	0	0
Tail Provider	BT Wholesale	BT Wholesale	BT Wholesale	BT Wholesale	BT Wholesale
Total Bandwidth	4.0	4.0	4.0	4.0	4.0
Voice Bandwidth	0.0	0.0	0.0	0.0	0.0

View multiple regrade circuit quotes

## View Selected Quote Details

[← Return to Ethernet Quote Management](#)

Gamma Ref	RAE1135388	RAE1135307
Service Type	Managed Service	Managed Service
Created by	test	test
Product	Converged Horizon & Internet Access	Converged Horizon & Internet Access
Date Created	01/12/2015 10:29:38	01/12/2015 09:59:18
<hr/>		
Requested by	pimbazano	pimbazano
Router	Cisco 897VA	Cisco 897VA
Term	36	36
Bearer	100Mb Fibre	100Mb Fibre
Codec	G711	G711
Site	1, Holland House, Bury Street, London, EC3A 5AW	1, Holland House, Bury Street, London, EC3A 5AW
Channels	34	34
CLI		
Subscribers	100	100
Tail Provider	BT Wholesale	BT Wholesale
<hr/>		
Total Bandwidth	45.0	90.0
Voice Bandwidth	4.0	4.0
<hr/>		
Backup Product	N/A	N/A
Backup CLI	N/A	N/A
<hr/>		
Circuit Install / Regrade Charge	£295.00	£295.00
Service Modification Charge	£75.00	£75.00
Bandwidth Change Charge	£220.00	£220.00
Bearer Change Charge	£0.00	£0.00