

# FibreXchange Overview

## Overview

The latest enhancement to the broadband provisioning journey introduces a streamlined way to access broadband quotes from multiple suppliers. This improvement is designed to help you better support customers who are selecting a Fibre to the Premises (FTTP) package for their customer's organisation or premises.

## What this means for you

With this update, you can:

- Compare quotes from various broadband suppliers in one place
- Provide customers with clearer insights, enabling them to make informed ordering decisions
- Ensure the FTTP package selected aligns with the customer's needs, budget, and location.

By giving you more visibility and choice across suppliers, the provisioning journey reduces guesswork and empowers you to deliver a more efficient, customer-focused experience.

## Why it matters

Customers increasingly rely on trusted guidance when navigating connectivity options. Having direct access to multiple broadband quotes means you can:

- Offer transparent comparisons

- Highlight differences in pricing, speeds, and service levels
- Recommend the best-fit FTTP solution with confidence.

This ultimately results in smoother ordering conversations and higher customer satisfaction.

## Key takeaway

The updated provisioning journey equips you with the information and flexibility needed to support smarter broadband decisions. By comparing quotes from a range of suppliers, you can ensure each customer chooses the FTTP package that best suits their organisation's connectivity needs.

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